

JA It's My Future (Middle School Program – 8<sup>th</sup> Grade)  
 PA Academic Standards Career Education and Work

Instructional Activity	Student Evidence/ Supporting Documents	Where it is found in the JA program	CEW Academic Standard
Activity: Inspiring Investment	Session 1: Entrepreneurial Characteristics Inventory	Session 1	13.4.8.B Evaluate how entrepreneurial character traits influence career opportunities



NAME 

## ENTREPRENEURIAL CHARACTERISTICS INVENTORY

Read the statements following each entrepreneurial characteristic. Decide whether you have the characteristic now or whether it's something you'd like to work towards in the future.

### Entrepreneurial Characteristics Inventory

Characteristic	Now	Future
<b>Self-Confident</b>		
I believe my ideas are good, even if others disagree.	<input type="radio"/>	<input type="radio"/>
I'm not afraid to express new or unusual ideas.	<input type="radio"/>	<input type="radio"/>
I'm sure I can overcome obstacles and be successful.	<input type="radio"/>	<input type="radio"/>
Competition motivates and pushes me to excel.	<input type="radio"/>	<input type="radio"/>
<b>Self-Motivated</b>		
I have a strong desire to succeed.	<input type="radio"/>	<input type="radio"/>
I can complete tasks that I start.	<input type="radio"/>	<input type="radio"/>
I know what I need to do, and I do it.	<input type="radio"/>	<input type="radio"/>
I get things done without being asked.	<input type="radio"/>	<input type="radio"/>
<b>Team Player</b>		
I work well with other people.	<input type="radio"/>	<input type="radio"/>
I feel comfortable leading a group.	<input type="radio"/>	<input type="radio"/>
I listen to others and consider their views and ideas.	<input type="radio"/>	<input type="radio"/>
I can adapt and pitch in where needed.	<input type="radio"/>	<input type="radio"/>
<b>Innovative</b>		
I like to find new ways of doing things.	<input type="radio"/>	<input type="radio"/>
I enjoy finding solutions to complicated problems.	<input type="radio"/>	<input type="radio"/>
I can improve upon someone else's idea.	<input type="radio"/>	<input type="radio"/>
I have ideas that would improve the way things are currently done.	<input type="radio"/>	<input type="radio"/>
<b>Persistent</b>		
I learn from my mistakes.	<input type="radio"/>	<input type="radio"/>
I bounce back quickly after a setback.	<input type="radio"/>	<input type="radio"/>
I can stick with things for long periods of time.	<input type="radio"/>	<input type="radio"/>
I don't give up easily.	<input type="radio"/>	<input type="radio"/>



### Entrepreneurial Characteristics Inventory, continued

Characteristic	Now	Future
<b>Persuasive</b>		
I can clearly express my thoughts and ideas to others.	<input type="radio"/>	<input type="radio"/>
I am polite and respectful when I talk to others, even when we disagree.	<input type="radio"/>	<input type="radio"/>
I am confident when I speak to people, even people I do not know.	<input type="radio"/>	<input type="radio"/>
I can usually convince people that my ideas are good.	<input type="radio"/>	<input type="radio"/>
<b>Passionate</b>		
<i>When I am passionate about something...</i>		
I want to learn everything I can about it.	<input type="radio"/>	<input type="radio"/>
Obstacles and setbacks will not stop me from moving forward with it.	<input type="radio"/>	<input type="radio"/>
I don't need anyone else to motivate me when it comes to it.	<input type="radio"/>	<input type="radio"/>
I always find or make time to do it.	<input type="radio"/>	<input type="radio"/>
<b>Risk Taker</b>		
I'm willing to try, even if there's a chance of failure.	<input type="radio"/>	<input type="radio"/>
I enjoy trying things that I've never done before.	<input type="radio"/>	<input type="radio"/>
I'm not afraid to make mistakes.	<input type="radio"/>	<input type="radio"/>
When I completely fail, I learn and make improvements.	<input type="radio"/>	<input type="radio"/>

### Social Entrepreneurial Characteristics

Social entrepreneurs need additional characteristics. Read the statements following each characteristic to determine your social entrepreneurialism.

### Social Entrepreneurial Characteristics Inventory

Characteristic	Now	Future
<b>Charitable</b>		
I want to find ways to help people who are in need.	<input type="radio"/>	<input type="radio"/>
I enjoy volunteering at local organizations around town.	<input type="radio"/>	<input type="radio"/>
<b>Socially Responsible</b>		
I want to learn more about the big problems in the world and what I can do to help.	<input type="radio"/>	<input type="radio"/>
I believe businesses can make money and improve lives at the same time.	<input type="radio"/>	<input type="radio"/>
<b>Community Oriented</b>		
I recognize problems that exist in my community.	<input type="radio"/>	<input type="radio"/>
When I see a problem with a neighbor or in my community, I try to help.	<input type="radio"/>	<input type="radio"/>

## Next Steps

1. Make note of three statements that you can start working on this week.
2. List what you will do to develop the characteristic. For example, "When I disagree with a friend, I can work on being polite and respectful instead of getting mad."

a.

Characteristic to work on:	What I can do to improve this characteristic:

b.

Characteristic to work on:	What I can do to improve this characteristic:

c.

Characteristic to work on:	What I can do to improve this characteristic:

